



## Executive Profile

### Paula Kirchner

Paula Kirchner, MPH has over 20 years of experience in managed care, she has represented hospitals, medical groups, and health plans in contract language and rate negotiations. She has conducted negotiations for HMO, PPO, senior and Medi-Cal products for fee-for-service and full-risk agreements. Additionally, she has managed risk pools, built reimbursement schedules for a forming ACO, and conducted high dollar claim settlements. Leveraging her breadth of experience, she creates collaborative environments with individuals across a variety of organizations to attain positive results.

Throughout her career Mrs. Kirchner has negotiated contracts and worked in managed care operations for companies such as Dignity Health (formerly Catholic Healthcare West); Private Diagnostic Clinic, PLLC, Duke University Medical Center; Blue Shield of California; and Verity Health System (formerly Daughters of Charity Health System).

Mrs. Kirchner received her Bachelor of Science from California State University, Northridge and her Master of Public Health from University of California, Los Angeles. She is an active member of the American College of Healthcare Executives (ACHE).

**Paula Kirchner**

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